

Profile of Dr. Sunil Rai

Dr. Sunil Rai is currently, CEO of Mumbai Business School Pvt.Ltd.Malad, Mumbai. He is former Jt. Director of SP Jain Institute of Management & Research, Mumbai (SPJIMR) and Director - Bhavan's Center for Interdisciplinary studies (BCIDS).

He has 22 years of rich experience in the Business of education (8 years in heading prominent academic institutions) and 21 years in managing large technical and manufacturing organizations. His academic credentials include PhD in Business Continuity Management (BITS Pilani), Masters in Business Administration with HR Specialization (IGNOU), M.Tech. in Computer Science & Engineering (IIT, Mumbai), Masters in Marine Engineering from Naval College of Engineering (NCE), INS Shivaji - Lonavla and BSC Honors from JNU New Delhi.

As Jt. Director SPJIMR he heads Foreign Relations & collaborations, Accreditations, Admissions, Placement, PR & Publicity of all programs offered by SPJIMR. He is a member of Strategic & governing committee of SPJIMR. He has crafted the pioneering relationship between SPJIMR and Virginia Tech, Blacksburg, USA to institute the dual degree program Post Graduate Diploma in Systems Management & Masters in Information Technology (PGDSM - MIT). This is a unique foreign collaboration where for the first time degree is awarded by US University on Indian soil. He has been the Chair of the prestigious PGDM the two-year MBA program from 2003 to 2006, PGPM the one-year MBA program from its inception in 2005 to 2007 and PGDSM-MIT

As Chairperson and Professor in Centre for Information Management, SPJIMR he has designed and conducted courses in IT Infrastructure Management and IT Services Management. He has Re-designed Systems (Information) Management Program for MBA Specialization with unique pedagogy that aims at Scenario based Industry Focus Solution Architecture, Integration and Implementation. He conducts courses in IT Infrastructure Management, IT in Services Management, IT in Business and CRM at S P Jain Centre for Management, Dubai and Singapore. He has redesigned the IT Infrastructure of the institute at Mumbai Campus to house fiber optic based network serving 2400 user points and installed digital training solutions using e-learning and Video Conferencing systems.

As Director BCIDS, a collaborative initiative of three other degree colleges on Andheri Campus, he has instituted the Professional Program in Management (PPM) which endeavours to make three degree graduates employable with corporates in the fast growing segments of Banking, Insurance, Media, IT enabled services, Retail, Hospitality, Healthcare etc. The program set to be a revolution in imparting focused professional education and is offered in collaboration with some of the leading companies in India - ICICI bank Ltd, ICICI Prudential, Citi Global Services Ltd, Infomedia, IBM, MRSI to name a few. He is finalizing association with Ulster University in Northern Ireland and ITIN France for offering joint programs in Bio Technology and Embedded systems respectively.

He has twenty years of IT experience that includes Design & Development of Integrated Enterprise Solutions for Corporate Organizations, Infrastructure Management & Execution of Information Security & Networking projects. He possesses twenty-two years of experience in managing Ships and Technical establishments of Indian Navy in various capacities and retired as Commander in 1999. As CIO of Goa Shipyard Ltd he has piloted the project in transforming Unix based legacy systems in Ingress of Goa Shipyard to Web enabled e-business solutions using Baan IV C. He also developed and commissioned ERP for Navy wide Logistics Management.

His Associations include Alumni IIT Mumbai, Alumni ASCI Hyderabad, Associate Member IE(India), CSI Mumbai chapter and IBA Mumbai Chapter. He has published papers on Business Continuity and Higher Education in various journals and published articles in management magazines & Business, Education columns in News papers. He has addressed various national & international conferences and has earned accolades for his oratorical skills and style of public speaking. His hobbies include watching plays, attending concerts and sight seeing.

His family comprises of his homemaker wife, Son who is CA and working with PWC and daughter, a civil engineer who is founder director of e-Factorial an Internet Branding start up and Evolve India a corporate education providing group. He hails from Bhopal and is proud alumnus of Sainik School Rewa (SSR) and National Defence Academy (NDA) , Kharakvasla, Pune. He is a recipient of Gold medal from SSR, Best Naval Cadet medal from NDA, Best All round officer trophy & medal from NCE and Commendation by the Chief of Naval Staff for outstanding contributions.
